

# EMEA

# RETAIL





# EMEA RETAIL

Comprehensive regional coverage combining market intelligence with local knowledge and holistic expertise of all formats of retail property.

Savills has over 120 retail experts covering all aspects of retail property through 46 offices across EMEA. Further afield, our global coverage is now bolstered by our strategic alliance with SRS, the largest retail focused property advisor in the United States. We continue to invest in our cross border and prime global teams, who ensure we deliver a fully integrated and consistent service offering. Our market leading research, data and insight teams take a forward-looking approach that draws on our experiences from across all real estate sectors and they leverage technology and multi-source data to form the foundations of our brokerage and advisory services.

Trends were already advancing, but too often ignored. Our aim is to be ahead of these trends, using our global presence and entrepreneurial team spirit, to give you, our clients, the best

possible insights into what the future holds for the retail consumer and property markets.

We advise owners, occupiers, developers, lenders and investors with a range of services including, acquisitions, sales and leasing, funding, investment, planning and development, building consultancy, project management and lease consultancy.

Savills EMEA retail team advise some of the most exciting and progressive companies in the sector and also have expertise in a range of specialist markets including high street agency, acquisitions and corporate advisory, shopping centre leasing and development, re-purposing initiatives, out of town leasing, development consultancy and landlord and tenant advisory.



OVER

140

RETAIL EXPERTS  
ACROSS EMEA



OVER

135 million

SQ FT OF RETAIL SPACE  
UNDER MANAGEMENT



OVER

€700 million

OF RETAIL SPACE TRADED IN  
THE LAST 12 MONTHS

# OUR SERVICES

ACQUISITIONS



ESG

PLANNING &  
DEVELOPMENT

SALES & LEASING

RE-PURPOSING



FUNDING

INVESTMENT



LEASE  
CONSULTANCY

BUILDING  
CONSULTANCY

PROJECT  
MANAGEMENT

STRATEGIC  
ADVISORY



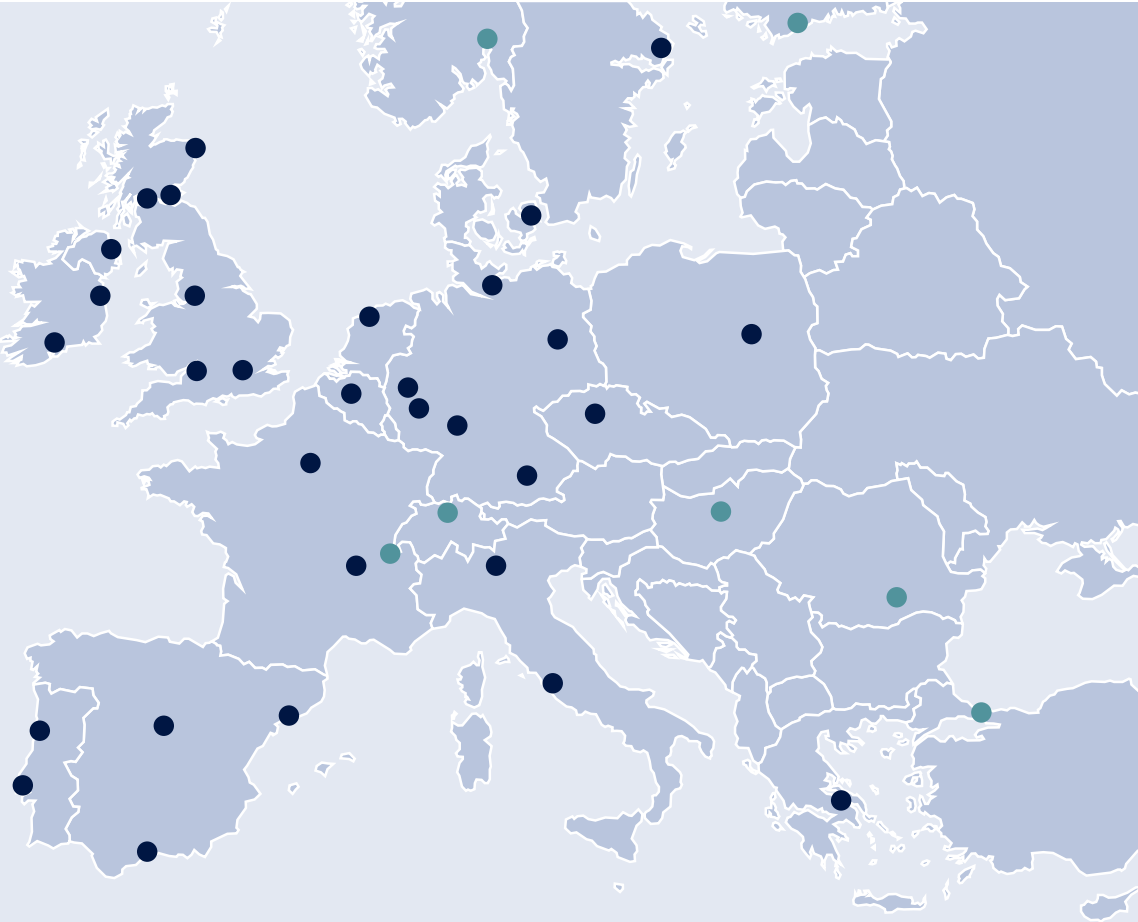
PROPERTY  
& ASSET  
MANAGEMENT



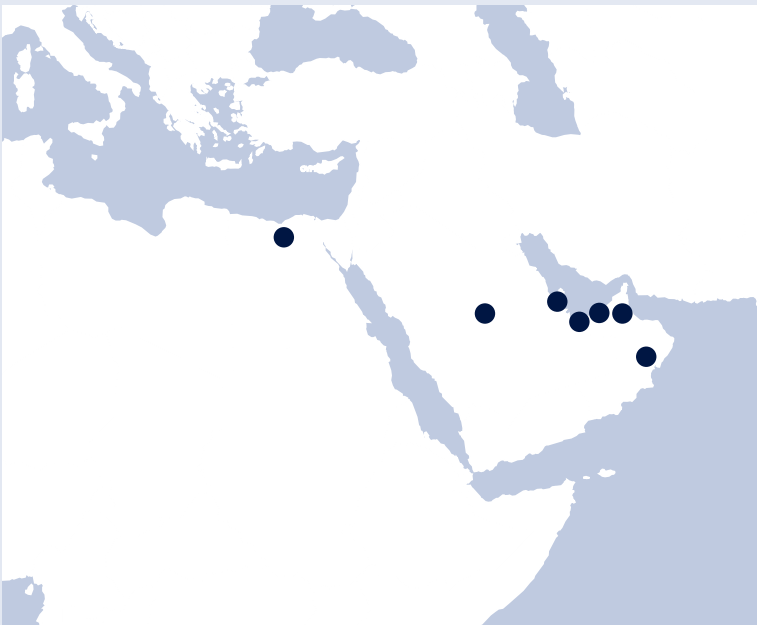
MIXED USE  
DEVELOPMENT

LEISURE AND  
FOOD &  
BEVERAGE

# RETAIL MARKET COVERAGE



- |            |            |
|------------|------------|
| Aberdeen   | Helsinki   |
| Abu Dhabi  | Istanbul   |
| Amsterdam  | Lisbon     |
| Athens     | London     |
| Barcelona  | Lyon       |
| Belfast    | Madrid     |
| Berlin     | Malaga     |
| Bristol    | Manama     |
| Brussels   | Manchester |
| Bucharest  | Milan      |
| Budapest   | Munich     |
| Cairo      | Muscat     |
| Cologne    | Oslo       |
| Copenhagen | Paris      |
| Cork       | Porto      |
| Dubai      | Prague     |
| Dublin     | Riyadh     |
| Dusseldorf | Rome       |
| Edinburgh  | Sharjah    |
| Frankfurt  | Stockholm  |
| Geneva     | Vienna     |
| Glasgow    | Warsaw     |
| Hamburg    | Zurich     |
- \*Associate Offices*



# RESEARCH DATA & INSIGHT

Savills Research consists of 60 dedicated researchers across EMEA to provide analysis and insight at a pan regional, national and local level, to help forecast market trends and growth opportunities.

This provides the retail teams across EMEA with the most up-to-date market data to support decision making. The team produces both market reports and thought leadership outlooks, as well as bespoke consultancy and market intelligence for clients.



Retail re-pricing continues, bringing buyers back to the sector, whether for the current use or repurposing.

80%

Not all retail segments are suffering the same impact from the rise of e-commerce. At least 80% of shopping is still taking place in physical space.



Retailers from the athleisure, premium fashion, F&B, convenience and home furnishings segments are being the most acquisitive.



Luxury streets were the most resilient during the pandemic with a number of luxury streets in Europe now achieving headline rents above pre-covid levels.



Retail investment across Europe increased 10% YoY in 2022 to c 38 billion.



Recent investor focus has largely been on convenience retail assets such as supermarkets and retail warehouses but 2022 saw increased shopping centre activity.

To read our latest insights and reports, please visit: [www.savills.com/research](https://www.savills.com/research)



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# CASE STUDIES

**PAUL SHEERHAN**  
**DUBLIN, IRELAND**

Leased 700 sq m for a Luxury Watch Emporium.



**RESTORATION HARDWARE**  
**BRUSSELS, BELGIUM**

Leased 3,750 sq m on Brussels' super prime shopping street.



**ETRO**  
**BARCELONA, SPAIN**

Lease of a 400 sq m store located on Barcelona's prime street, Paseo de Gracia.







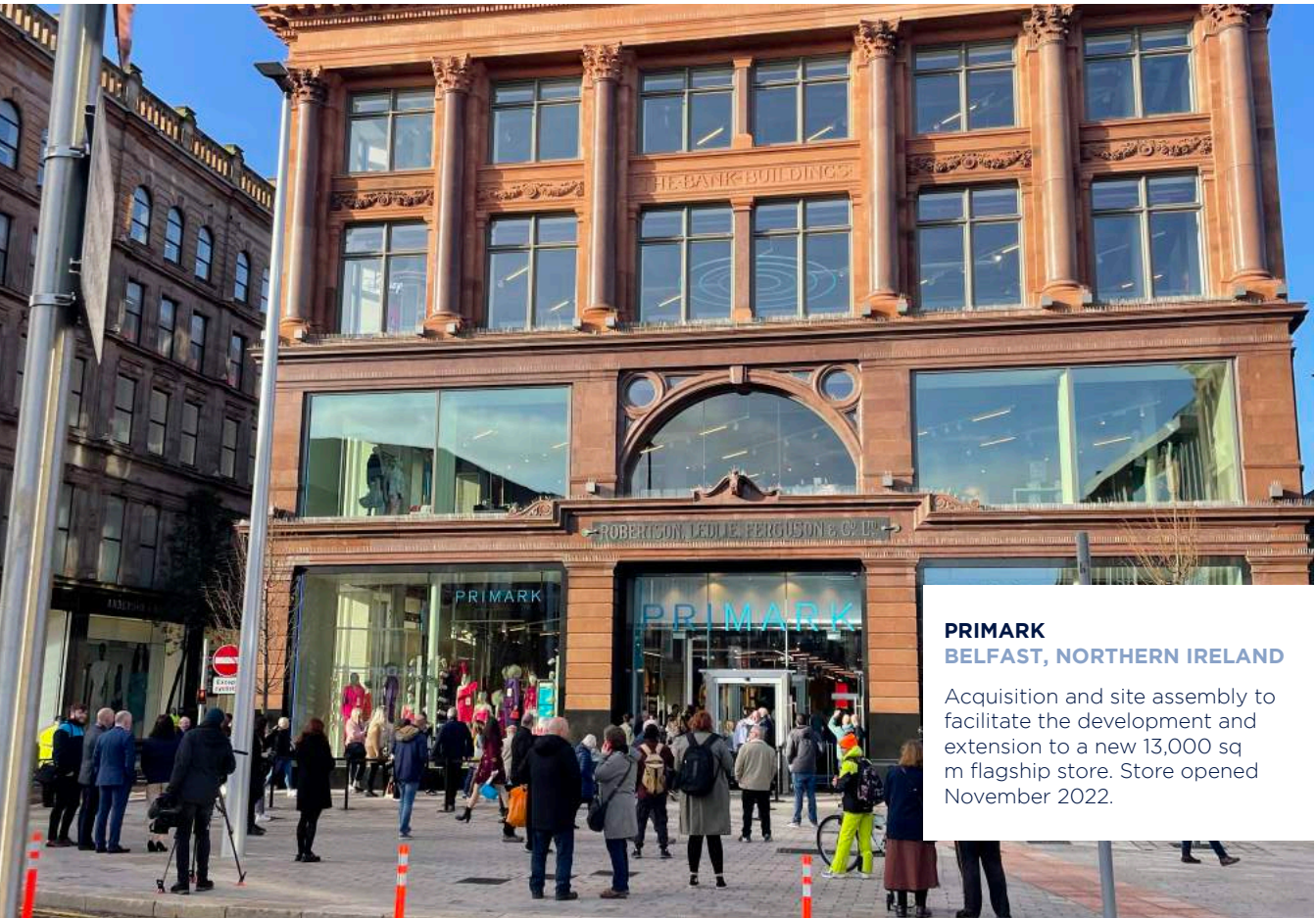
**MANGO**  
RICCIONE, ITALY  
New lease of 372 sq m



**POLO RALPH LAUREN**  
BERLIN, GERMANY  
Leased approx. 400 sq m for a  
brand new flagship store



**SKETCHERS**  
MADRID, SPAIN  
Lease of a 700 sq m corner unit  
for a flagship store on Madrid's  
super prime street Gran Via.



**PRIMARK**  
BELFAST, NORTHERN IRELAND  
Acquisition and site assembly to  
facilitate the development and  
extension to a new 13,000 sq  
m flagship store. Store opened  
November 2022.





**IKEA**  
**LONDON, UNITED KINGDOM**

Leased the former Topshop unit at 214 Oxford Street to IKEA for a 137,500 sq ft global flagship store.

**MULBERRY**  
**DUBLIN, IRELAND**

Assisted the landlord in reletting the former Dr Martens store to create the first standalone Luxury store in Ireland.



**SALONI**  
**MADRID, SPAIN**

Lease of a 1,000 sq m store in Serrano Street.







**KICKZ.**  
**BERLIN, GERMANY**

First flagship store of approx. 850 sq m at Kurfürstendamm 237 in Berlin.



**DEBENHAMS**  
**DUBLIN, IRELAND**

Acquisition of 19,700 sq m department store for Frasers Group



**FOOT LOCKER**  
**PISA, ITALY**

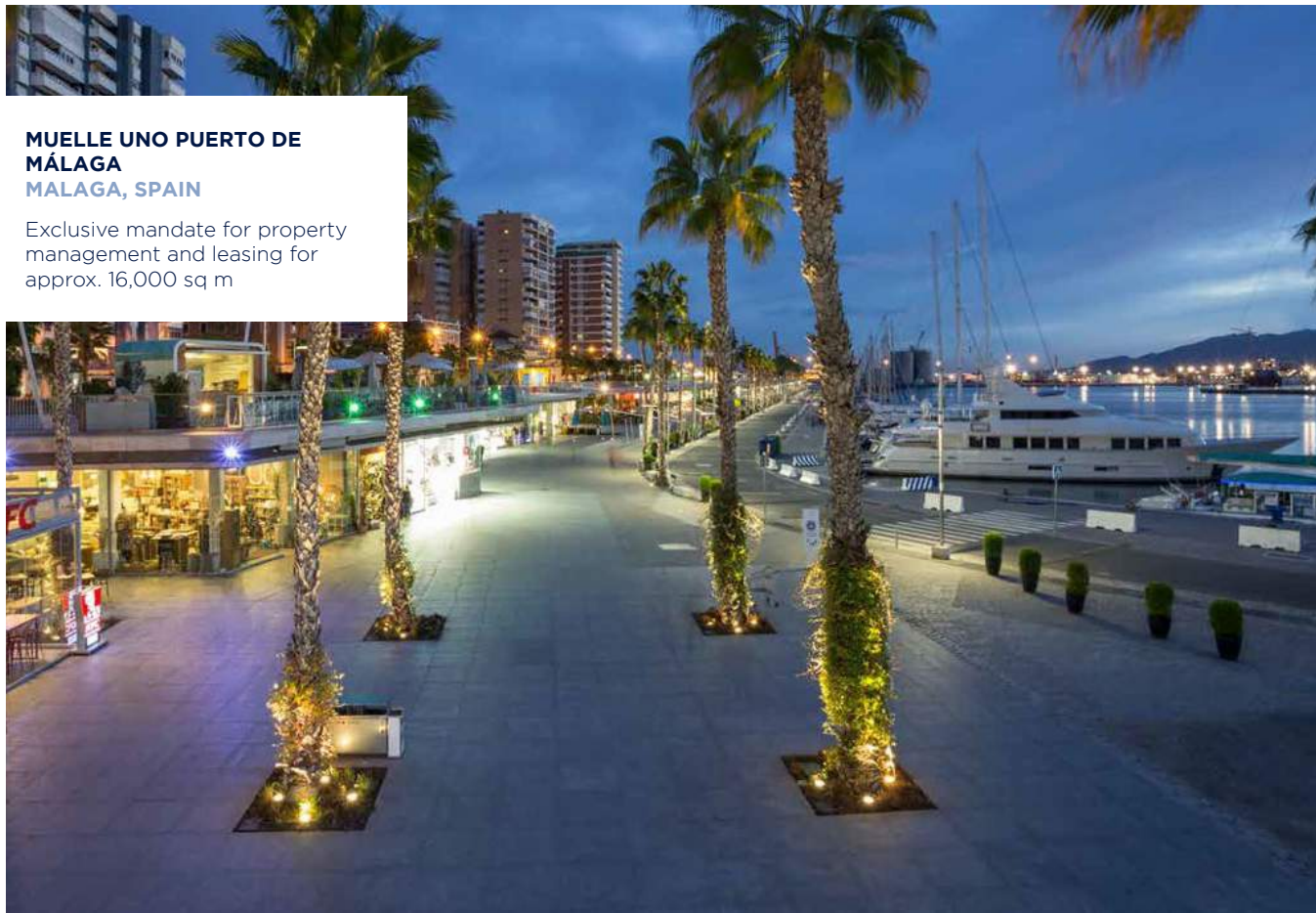
New lease of 345 sq m



**RALPH LAUREN**  
**BARCELONA, SPAIN**

Lease of a 300 sq m flagship store on Barcelona's prime street, Paseo de Gracia.





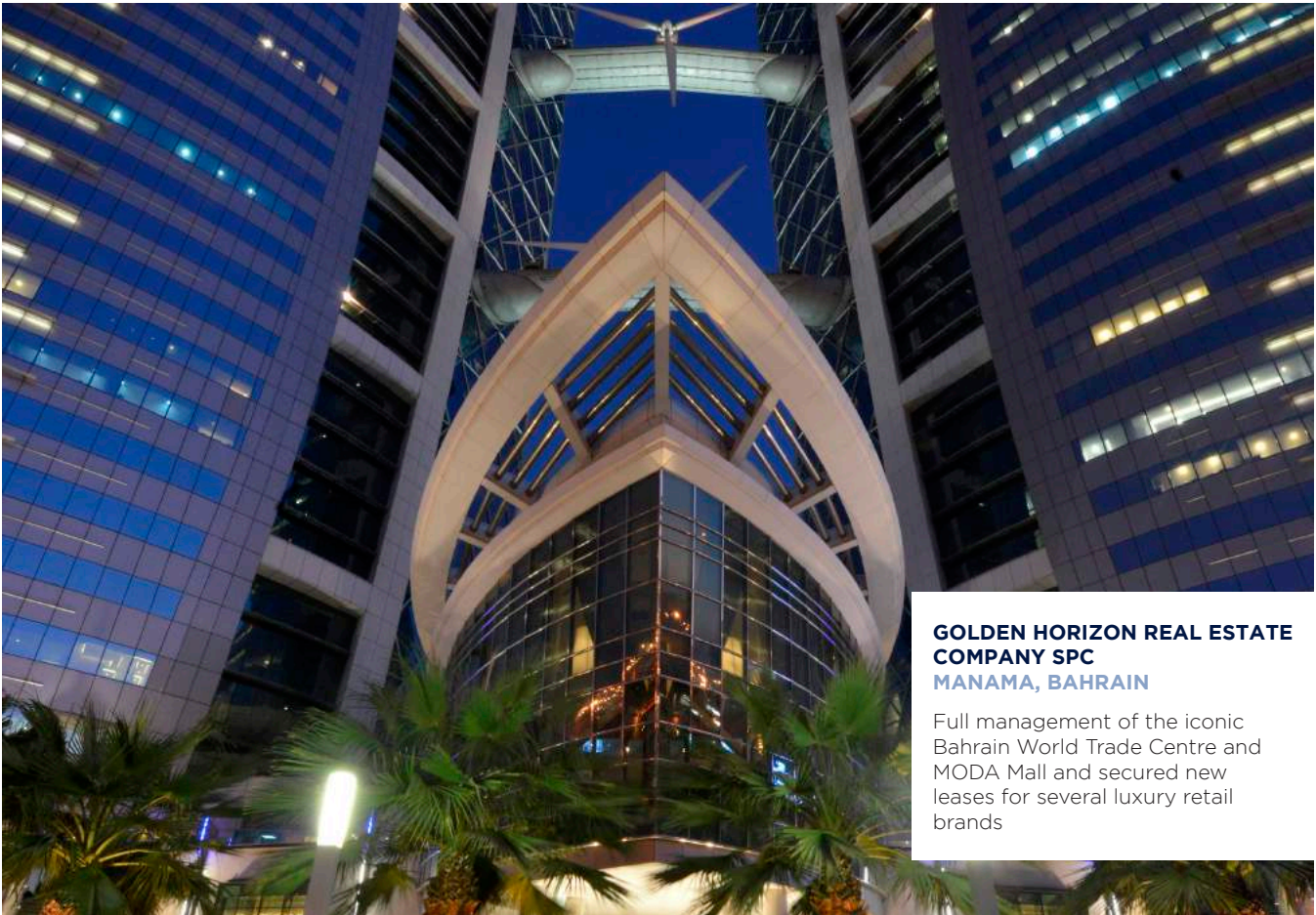
**MUELLE UNO PUERTO DE MÁLAGA**  
**MÁLAGA, SPAIN**

Exclusive mandate for property management and leasing for approx. 16,000 sq m



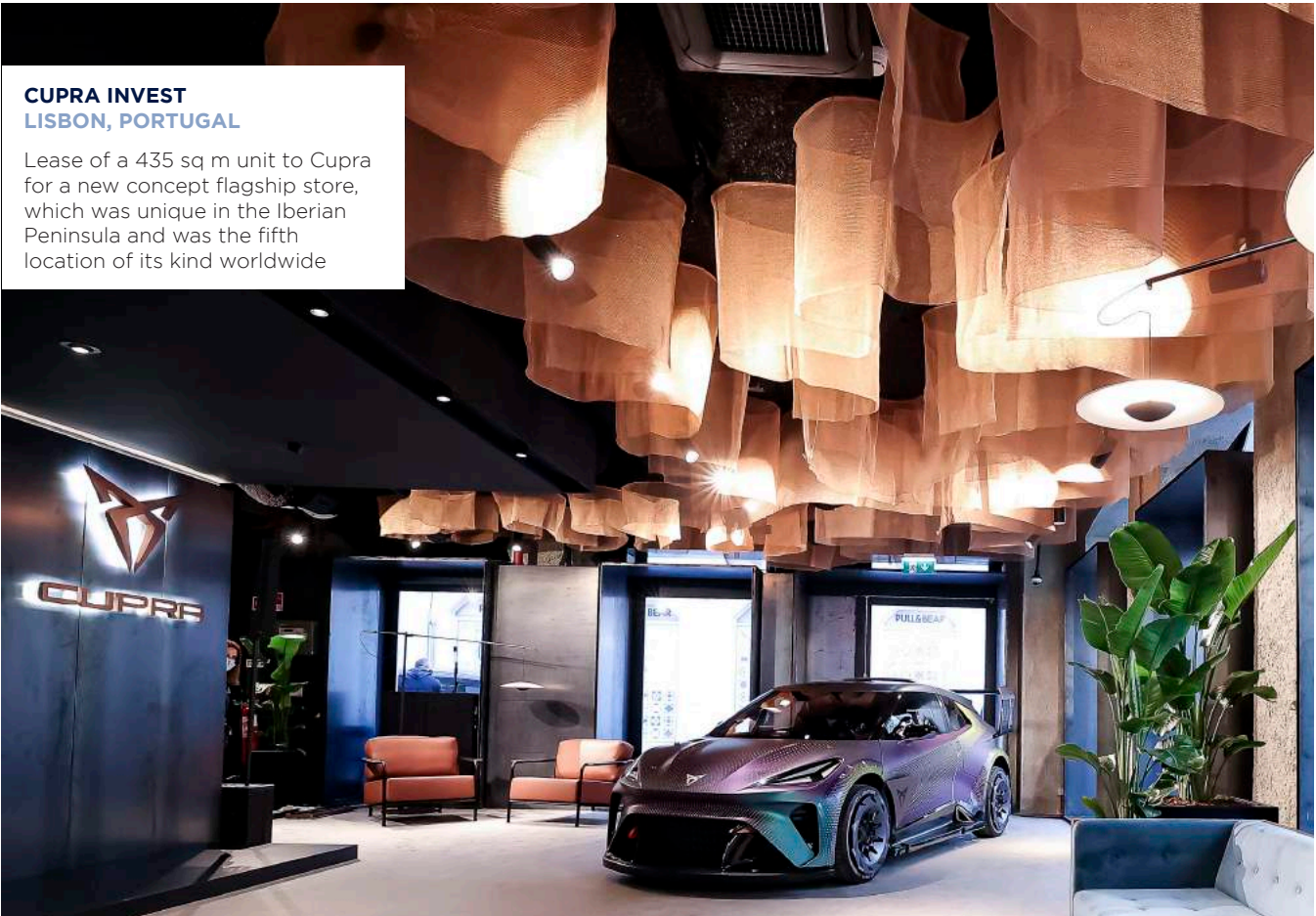
**MERCATO CORSO SARDEGNA**  
**GENOVA, ITALY**

7,700 sq m urban shopping centre



**GOLDEN HORIZON REAL ESTATE COMPANY SPC**  
**MANAMA, BAHRAIN**

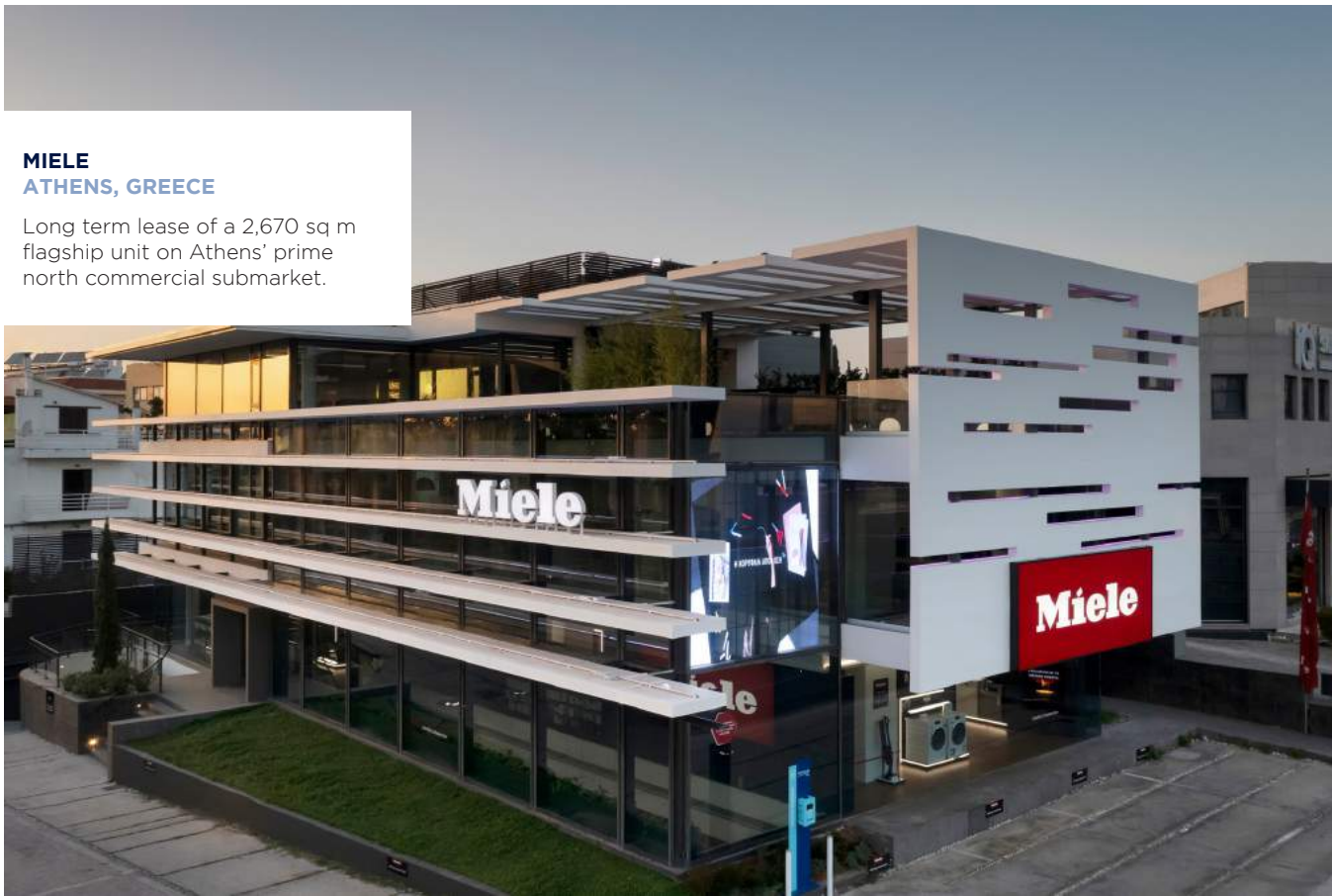
Full management of the iconic Bahrain World Trade Centre and MODA Mall and secured new leases for several luxury retail brands



**CUPRA INVEST**  
**LISBON, PORTUGAL**

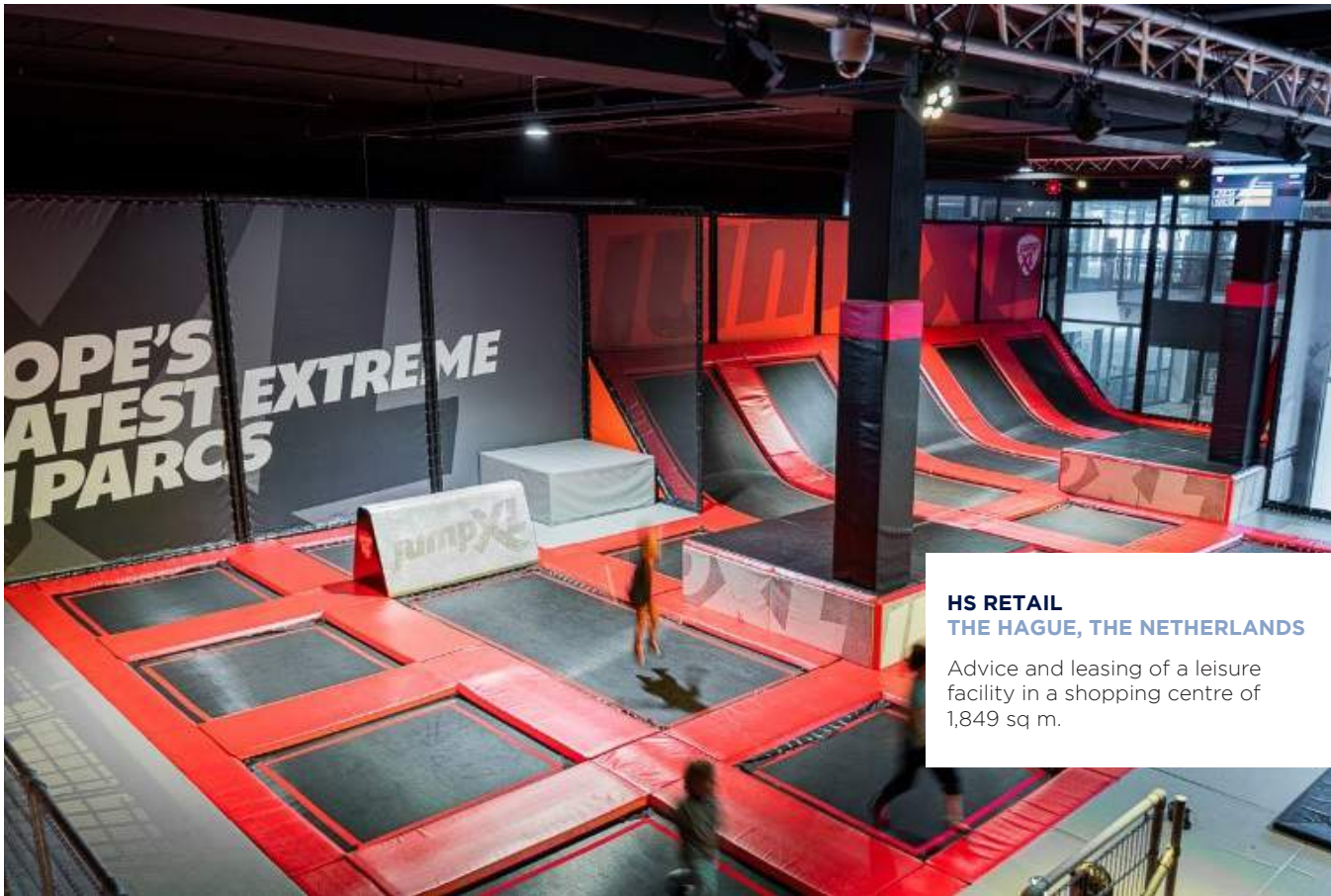
Lease of a 435 sq m unit to Cupra for a new concept flagship store, which was unique in the Iberian Peninsula and was the fifth location of its kind worldwide





**MIELE**  
**ATHENS, GREECE**

Long term lease of a 2,670 sq m flagship unit on Athens' prime north commercial submarket.



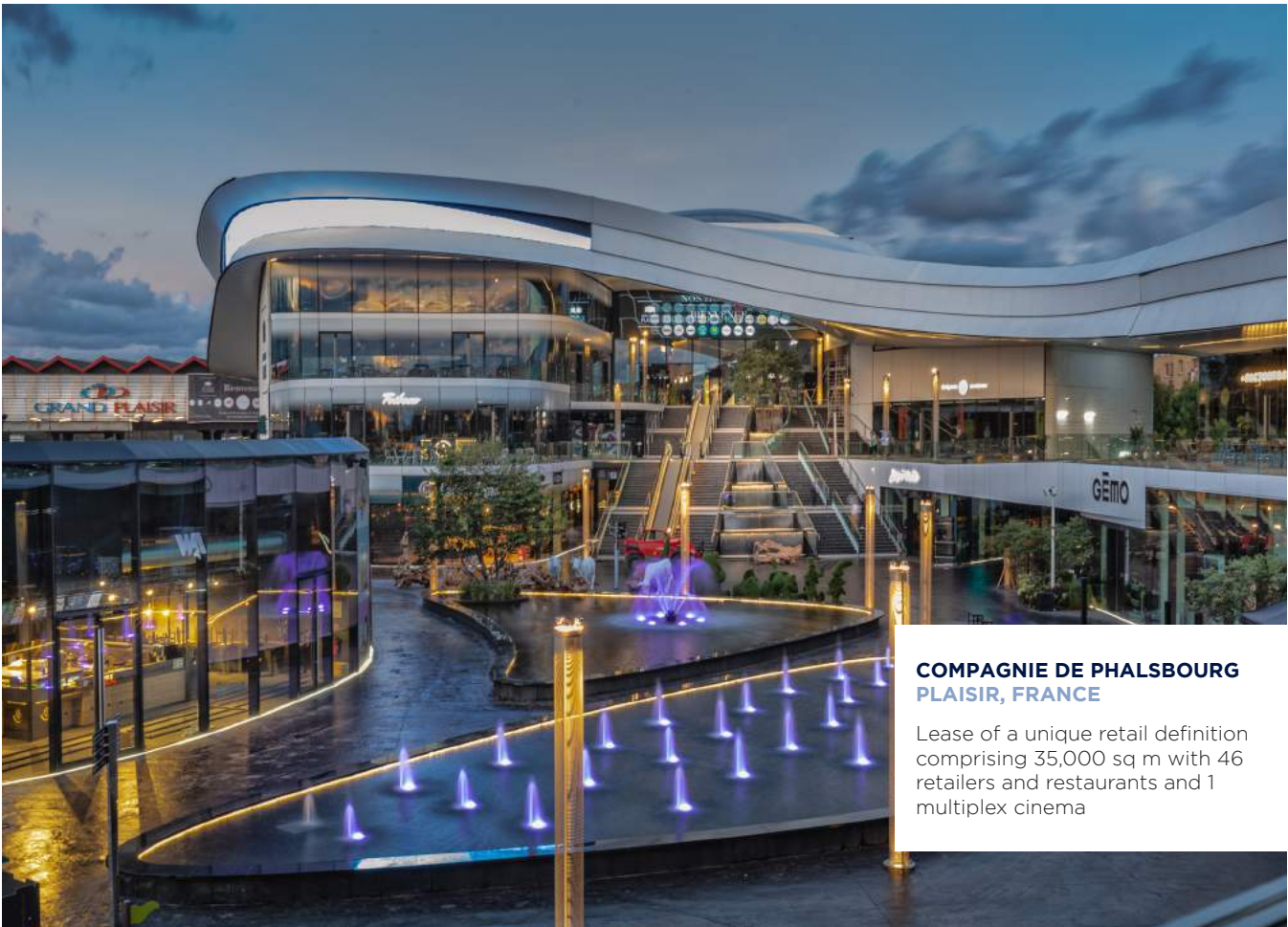
**HS RETAIL**  
**THE HAGUE, THE NETHERLANDS**

Advice and leasing of a leisure facility in a shopping centre of 1,849 sq m.



**KAUFLAND, LIDL AND HORNBACK**  
**BUCHAREST, ROMANIA**

Sourced buyer and conducted disposal for 3 occupiers for one of the biggest retail sites in Bucharest comprising 80,789 sq m



**COMPAGNIE DE PHALSBURG PLAISIR, FRANCE**

Lease of a unique retail definition comprising 35,000 sq m with 46 retailers and restaurants and 1 multiplex cinema



# OUR GLOBAL RETAIL LEADERSHIP TEAM

A collective of leading retail experts and thought leaders  
from across our global retail business

The team continues to focus on core business within their home markets,  
as well as work together on new flagship instructions in other key global  
cities, acting on behalf of both key landlords and retailers. For more  
information, please visit: [savills.com/pgrt](https://savills.com/pgrt)

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