

Public

8% Retail

EU

6%







Largest transaction value

Asset GLA Location Seller Buyer FM Logistic 98,000 sqm Bucharest, Pitesti, FM Logistic CTP Portfolio Timisoara

€74.8 M

Total investment in Bucharest 50% share in total investment

€18.7 M

Average transaction value 8 transactions



6.75%-7% Prime office yield



7.5%-7.75% Prime industrial yield



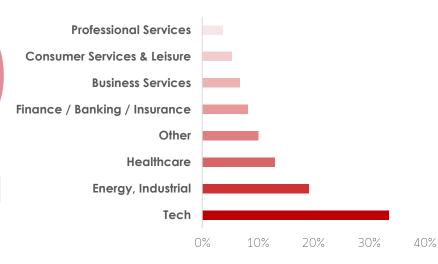
7%-7.25% Prime Shopping center yield



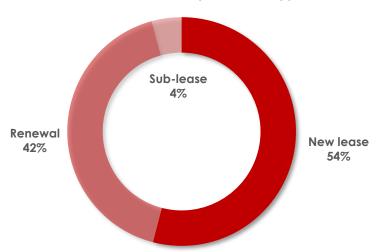




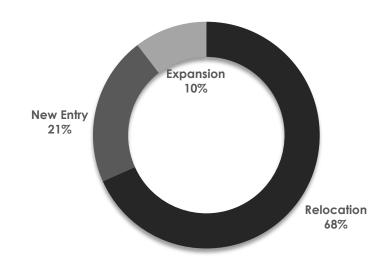
Demand structure by industry



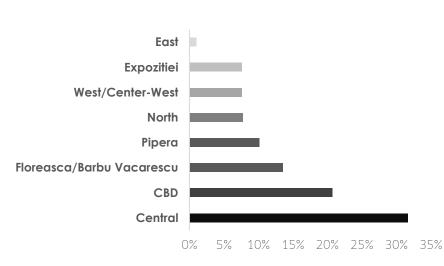
Demand structure by contract type



New leases by transaction type



Demand structure by area



3.75 M sqm
Bucharest office stock

42,000 sqm

Q1 2023 deliveries

67,700 sqm Q2-Q4 2023 pipeline

11% Vacancy rate

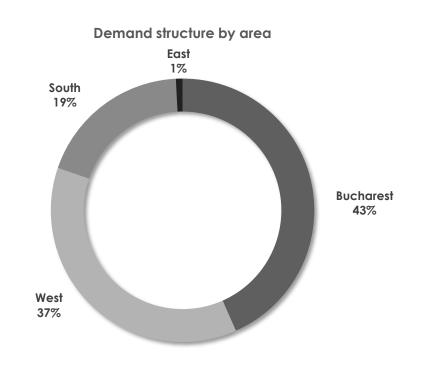
45,419 sqmTotal leasing activity
-30% yoy

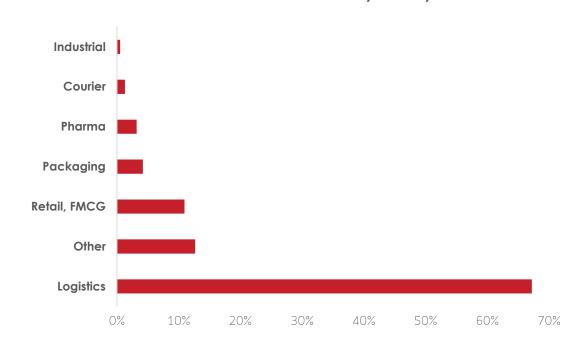
19-20 €/sqm Prime headline rent





Demand structure by industry





6.5 M sqm
Industrial stock

162,320 sqm Q1 2023 deliveries

350,000 sqm Q2-Q4 2023 pipeline

5% Vacancy rate 147,600 sqm Total leasing activity -15% yoy **4 €/sqm** Prime headline rent





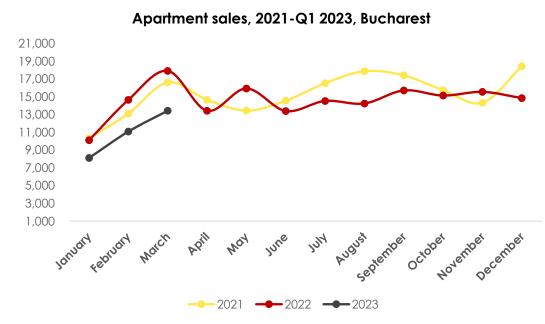
32,634
Apartment transactions,
Romania, Q1 2023
-24% yoy

4,650 Building permits, RomaniaJan-Feb 2023

-24% yoy

10.4
Construction output
February 2023

147
Housing Index
Q4 2022



Source: ANCPI

459
Building permits, Bucharest-Ilfov
Jan-Feb 2023
-42% yoy

1,866 €/sqm
Average price for new units, Bucharest
March 2023

1,500 €/sqm
Average price for old units, Bucharest
March 2023





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Founded in 2005, Crosspoint Real Estate offers transactional advice and real estate consultancy, as well as financial solutions needed by international investors for all types of office, retail, industrial, land, hospitality, residential and mixed-use properties. Crosspoint Real Estate is the international associate of Savills in Romania, one of the world's largest real estate advisory companies, established in 1855, with over GBP 2.15 billion in revenues in 2021.

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