

€65 M

Largest transaction value

Asset GLA Location Seller Buyer

FM Logistic 98,000 sqm Bucharest, Pitesti, FM Logistic CTP

Timisoara

€110.1 M

Total investment in Bucharest 46% share in total investment

€13.4 M

Average transaction value 18 transactions



7.25%Prime office yield



7.75%Prime industrial yield



7.25%Prime Shopping center yield



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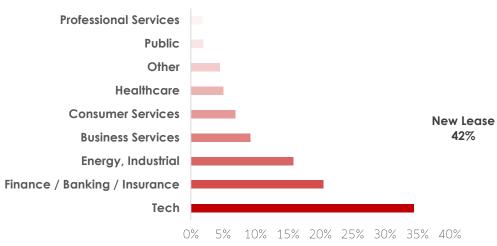
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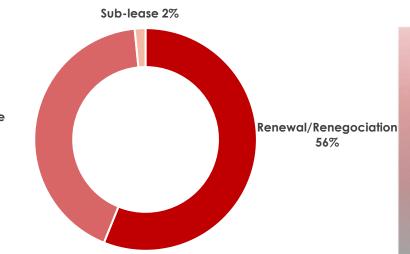








Demand structure by contract type



3.79 M sqm

Bucharest office stock

102,450 sqm

9m 2023 deliveries

7,530 sqm

Q4 2023 pipeline

11%

Vacancy rate

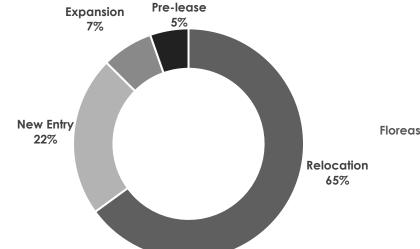
330,854 sqm

Total leasing activity 9m 2023 +48% yoy

19-20 €/sqm

Prime headline rent

New leases by transaction type



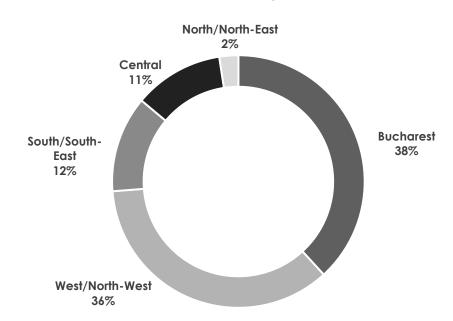
East North CBD Expozitiei Floreasca/Barbu Vacarescu Central West Pipera 0% 5% 10% 15% 20% 25%

Demand structure by area

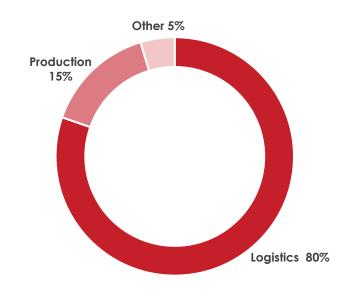




Demand structure by area



Demand structure by activity



6.8 M sqm
Industrial stock

424,000 sqm 9m 2023 deliveries

88,000 sqm Q4 2023 pipeline

5% Vacancy rate 439,500 sqm Total leasing activity 9m 2023 -38% yoy 4.5 €/sqm

Prime headline rent





108,724
Apartment transactions, Romania
9m 2023
-16.3% yoy

26,394

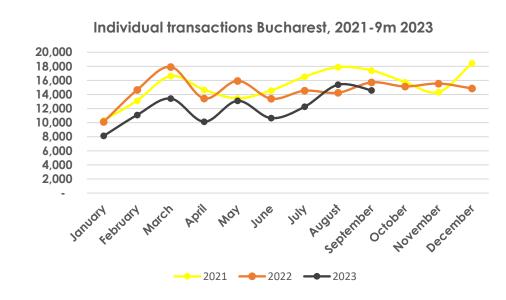
Building permits, Romania

Jan-Sep 2023

-23% yoy

32,571New units, Romania
H1 2023
-2% yoy

10.4
Construction output
February 2023



Source: ANCPI

32,266
Apartment transactions, Bucharest 9m 2023
-21% yoy

2,700 Building permits, Bucharest-IlfovJan-Sep 2023
-37% yoy

9,443 New units, Bucharest-Ilfov H1 2023 -5% yoy

1,930 €/sqm
Average price for new units, Bucharest
September 2023





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Founded in 2005, Crosspoint Real Estate offers transactional advice and real estate consultancy, as well as financial solutions needed by international investors for all types of office, retail, industrial, land, hospitality, residential and mixed-use properties. Crosspoint Real Estate is the international associate of Savills in Romania, one of the world's largest real estate advisory companies, established in 1855, with over GBP 2.15 billion in revenues in 2021.

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